# YourBus

All Yours, Through Out your Journey

Yellow Board vehicle Hire through out the journey

- 4 seater Car 49+ Seater Bus/Volvo
- short haul/long haul



## The Problem

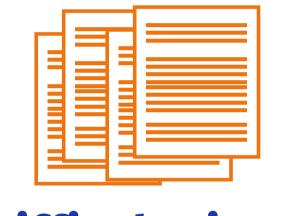


#### **Mostly offline**

90 % businesses operate offline, hard to reach out to businesses



NO GPS tracking and coordination between client and Driver



### Difficulty in metrics

NO travel Record and difficult in metrics

# The Solution



## Online Platform to Ease the Booking.

Building a platform to book the rentals instantly with just one click



#### **Location tracing**

Better understanding of location of vechile



#### **Digital records**

vechile journey and its records are available online and easily used for future analytics

## Market oppurtunity

Across APAC, apps have become the preferredchannel to engage with travel brands:

- 58% of people prefer to engage with travel brands via an app
- 67% of people in thailand, india, and Indonesia choose travel apps over desktop

\*APAC - Asia pacific

## \$ 1,558 M in 2021.

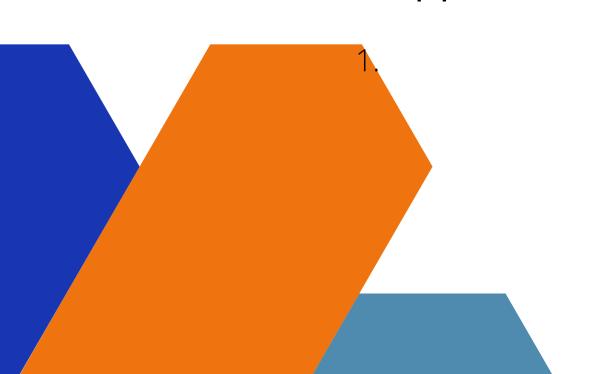
expected Available Market

#### 15.17% - US \$ 3,156 M

expected annual growth rate -CAGR (2021-2026)

73%

of total revenue will be generated through online sales by 2026



# Competitor Approach

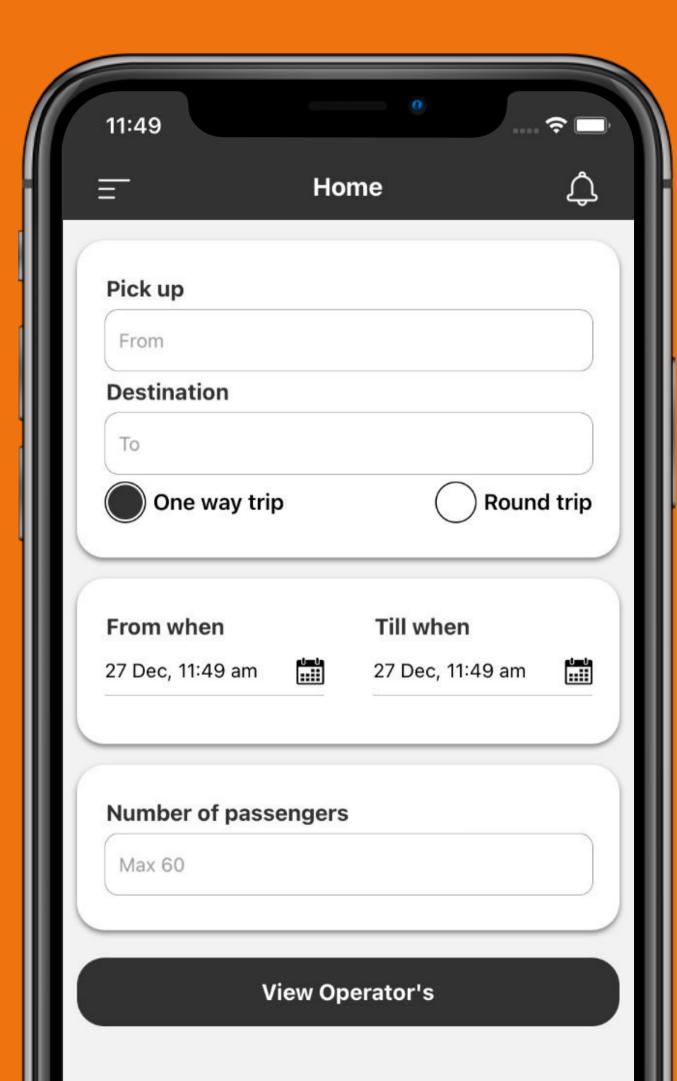


#### **YOURBUS**

- Strong operator base across india
- Better understanding of market
- ours is a rental & primary services with comparatively low prices

#### **REDBUS - the only competitor**

- less than 3% of the over all market size,
- ticketing and secondary service with a higher ticket size,
- monthly GMV is around 2Cr+

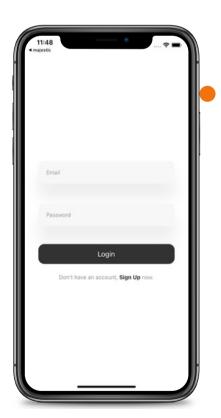


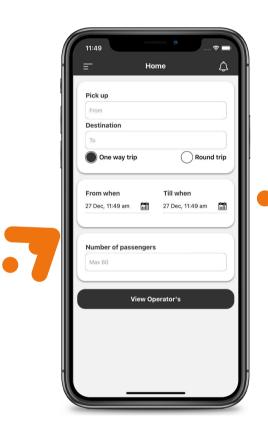
# YourBus Mobile APP

view of the application showing pickup, dstination, from and till date ranges and number of passanger

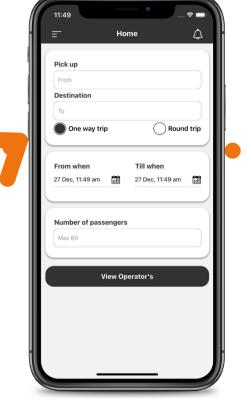
## **Business Model**

sign up with email and password

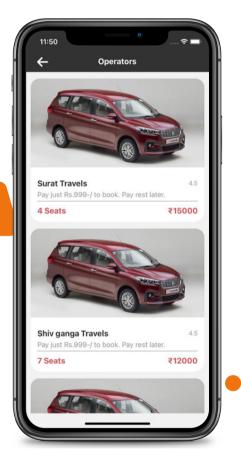




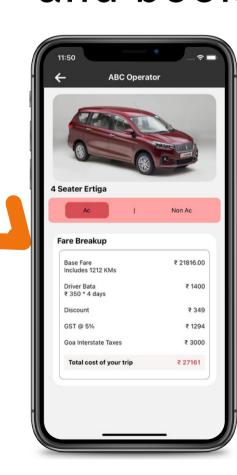
select pick up, destination and no of passengers



select from and till date range



select traveller select seater and book



# Target Market

#### **Personal Tours**

- Friends & Family tours
- Wedding travels
- Special functions
- Teertayatras(piligrimage)

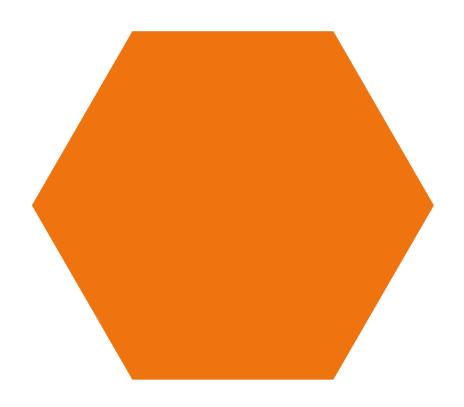
#### **Organizational Gatherings**

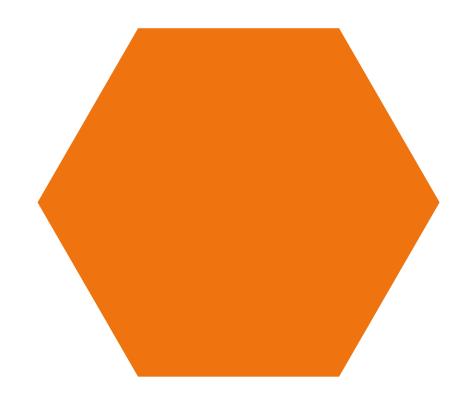
- Corporate companies
- Special events
- School excursions

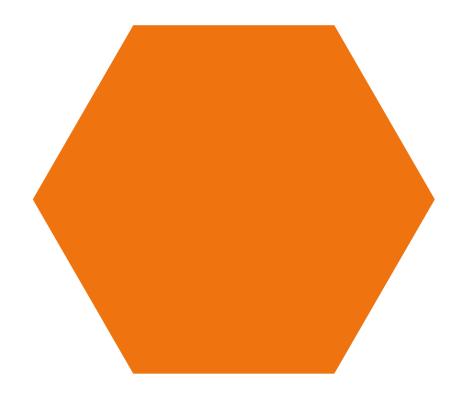
#### overseas expansion

- Advance Booking a vechile for destination local travelling
- Book a service with driver who is able to speak passanger's language

## **Efficient Team**







#### **Dheeraj Ghorpade**

Founder

(closely worked with the team of Cab and REntal Industries )

#### **Bhaskar HC**

Co- FOunder

(worked as full stack developer for reputed companies)

#### krishna

App developer

## Contact Us

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